

United States District Court
For the Northern District of California

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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

GEOFFREY PECOBER and JEFFREY LAWRENCE, on Behalf of Themselves and All Others Similarly Situated, No C 08-2820 VRW ORDER

Plaintiffs,

v

ELECTRONIC ARTS INC, a Delaware Corporation

Defendant.

Plaintiffs in the above-captioned action move to certify a class of video game purchasers pursuant to FRCP 23(b)(2) and 23(b)(3); defendant opposes. As detailed below, after plaintiffs filed their motion, the parties exchanged a series of derivative motions, which include a motion to strike an expert opinion and several motions to file documents under seal. See, for example, Docs #80, 84, 117. Having considered the parties' submissions and for the reasons that follow, the court DECLINES TO CERTIFY plaintiffs' purported class under FRCP 23(b)(2), CERTIFIES a FRCP 23(b)(3) damages class and GRANTS plaintiffs' request for appointment of class counsel pursuant to FRCP 23(g).

I

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2 On June 5, 2008, plaintiffs, on behalf of a purported
3 class of indirect purchasers of video games, filed suit against
4 Electronic Arts, Inc ("EA") for allegedly foreclosing competition
5 in a market for football-based interactive video games. Doc #1.
6 Plaintiffs allege six causes of action: (1) violation to section 2
7 of the Sherman Act, 15 USC § 2; (2) violation of California's
8 Cartwright Act, Cal Bus & Prof Code § 16700 et seq; (3) violation
9 of California's Unfair Competition Act, Cal Bus & Prof Code § 17200
10 et seq; (4) unjust enrichment; and, in the event that the court
11 does not apply California law on a nationwide basis, (5) violation
12 of various other state antitrust and restraint of trade laws; and
13 (6) violation of various state consumer protection and unfair
14 competition laws. Shortly after plaintiffs filed the complaint, EA
15 filed a motion to dismiss under FRCP 12(b)(6). Doc #17. The court
16 denied the bulk of EA's motion but dismissed in part plaintiffs'
17 fifth and sixth claims for the violation of the antitrust and
18 consumer protection laws of various states. With respect to these
19 state law causes of action, only those advanced under California
20 law and the District of Columbia Consumer Protection Procedures Act
21 remain. Doc #40 at 14.

22 Plaintiffs now seek to certify a class pursuant to FRCP
23 23(b)(2) and 23(b)(3). Doc #160 (filed under seal). In addition
24 to plaintiffs' motion for class certification, the court has before
25 it several administrative motions to seal documents, Docs #80, 84,
26 117, 134, 141, 156 and 175; a motion to exclude the opinion of
27 defendant's expert Jill Hamburger, Doc #130; a motion for an
28 adverse inference regarding choice of law, Doc #132; and a

1 conditional motion for leave to amend the complaint, Doc #136. EA
2 opposes each of plaintiffs' motions. See Docs #152, 148, 150.

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4 II

5 In opposing plaintiffs' motion for class certification,
6 defendant submitted, under seal, the report of purported expert
7 Jill Hamburger. See Hamburger Decl Exh 1 ("Hamburger Report").
8 Plaintiffs move to exclude this report as inadmissible opinion
9 evidence. Doc #130. Before the court can rule on plaintiffs'
10 motion for class certification, it must first determine the
11 admissibility of the opinions expressed in the Hamburger Report.

12 The admissibility of opinion testimony is governed by
13 Article VII of the Federal Rules of Evidence ("FRE"). FRE 702
14 provides that opinions relating to "scientific, technical, or other
15 specialized knowledge" may be admitted if they will "assist the
16 trier of fact to understand the evidence or to determine a fact in
17 issue." *Id.* The testimony may only be admitted if "(1) [it] is
18 based on sufficient facts or data, (2) [it] is the product of
19 reliable principles and methods, and (3) the witness has applied
20 the principles and methods reliably to the facts of this case."
21 *Id.*

22 The court has a duty to ensure that expert testimony is
23 both relevant and reliable. *Kumho Tire Co v Carmichael*, 526 US
24 137, 147 (1999) (citing *Daubert v Merrell Dow Pharm*, 509 US 579,
25 589 (1993)). To this end, the trial judge must "determine whether
26 the testimony has a 'reliable basis in the knowledge and experience
27 of [the relevant] discipline,'" *id.* at 149 (citing *Daubert*, 509 US
28 at 592) (brackets in original).

1 There is considerable inconsistency in the level of
2 review conducted by courts evaluating expert testimony in the class
3 certification context. Compare, for example, American Honda Motor
4 Co v Allen, 600 F3d 813 (7th Cir 2010) (“[W]here an expert’s report
5 or testimony is critical to class certification [and is challenged]
6 * * * the district court must perform a full Daubert analysis
7 before certifying the class if the situation warrants.”) with Ellis
8 v Costco Wholesale Corp, 240 FRD 627, 635 (ND Cal 2007) (Patel, J)
9 (“At this early stage, robust gatekeeping of expert evidence is not
10 required; rather, the court should ask only if expert evidence is
11 ‘useful in evaluating whether class certification requirements have
12 been met.’”) (citation omitted).

13 The required level of scrutiny of experts’ opinions for
14 purposes of determining whether to certify a class has not been
15 conclusively determined by the Ninth Circuit. Compare Dukes v Wal-
16 Mart Stores, Inc, 603 F3d 571, 639 (9th Cir 2010) (en banc),
17 certiorari granted, in part, by --- S Ct ----, 79 USLW 3128 (Dec
18 06, 2010), (Ikuta, J, dissenting) (“Like any other evidence, expert
19 evidence introduced to ‘establish a component of a Rule 23
20 requirement’ must be reliable; it is not enough that the expert
21 testimony is ‘not fatally flawed.’”) (citing In re Initial Pub
22 Offerings Sec Litig, 471 F3d 24, 42 (2d Cir 2006)), with id at 602
23 n22 (Hawkins, J, majority opinion) (“We are not convinced by the
24 dissent’s argument that Daubert has exactly the same application at
25 the class certification stage as it does to expert testimony
26 relevant at trial. * * * However, * * * we need not resolve that
27 issue here.”).

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1 FRE 1101 states that the Federal Rules of Evidence apply
2 "generally to all civil actions and proceedings." FRE 1101(b).
3 There seems to be nothing in the Federal Rules of Evidence or in
4 the Federal Rules of Civil Procedure to suggest that class action
5 certification proceedings present an exception to FRE 1101 or that
6 the Federal Rules of Evidence carry different meaning in the class
7 action certification context than elsewhere. See Joseph M
8 McLaughlin, McLaughlin on Class Actions, § 3:14 (6th ed 2010).
9 Furthermore, undertaking a full-blown Daubert analysis at the class
10 certification stage makes a great deal of practical sense. It is
11 well established that courts, in evaluating whether class
12 certification is appropriate, cannot engage in a so-called "battle
13 of the experts." Thus, while courts cannot decide which parties'
14 evidence is ultimately more persuasive as to the merits of the
15 case, they must nevertheless make factual determinations regarding
16 evidence as it relates to the requirements of FRCP 23. There would
17 be scant, if any benefit to the FRCP 23 inquiry if courts cannot
18 ensure that competing testimony is relevant, admissible and in fact
19 proffered by an expert. While the court agrees that the
20 persuasiveness of competing expert opinions as to liability should
21 be left to the trier of fact, it cannot conclude that accepting
22 anyone's testimony to establish commonality, typicality or
23 predominance is the proper way to ensure that FRCP 23's
24 requirements have been met.

25 It thus appears that, under the dictum provided by the
26 Dukes' majority, a court could blindly accept without comment a
27 party's proffered expert on a subject for purposes of undertaking
28 its "rigorous" FRCP 23 analysis, only to jettison that expert's

1 evidence as unreliable on the eve of trial. Given that class
2 actions consume vast judicial resources and that many defendants
3 face substantial settlement pressures as a result of class
4 certification, however, it hardly seems appropriate to allow flimsy
5 expert opinions to buttress plaintiffs' FRCP 23 arguments.
6 Likewise, defendants should not be able to resist class
7 certification by using lay witnesses (or, as discussed further
8 below, an expert in a field testifying as to matters outside of her
9 area of expertise) to disprove plaintiffs' economic theory. In
10 short, because an adequate Daubert analysis of every challenged
11 expert opinion seems prudent in fulfilling the court's obligation
12 to ensure actual conformance with FRCP 23, the court applies FRE
13 702 as interpreted by the Supreme Court in Daubert and Kumho Tire.

14 As a threshold matter, a proposed witness must qualify as
15 an expert "by knowledge, skill, experience, training, or
16 education." FRE 702. Hamburger is tendered by defendant as an
17 expert in the video game industry. Doc #152 at 9; see also Doc
18 #131-1 at 27:19-20. In support of this, defendant points to
19 Hamburger's many years of experience in the video game industry
20 both as a senior executive at Best Buy and as a private consultant.
21 Id at 8-11; see also Hamburger Report at 1, 49-50.

22 Despite the fact that Hamburger is a "well-qualified
23 consultant in the video game industry," Doc #130 at 9 n3,
24 plaintiffs challenge Hamburger's qualifications because "she has no
25 relevant academic qualifications or expertise in economics,
26 accounting, statistics or budgeting." Id at 1. EA contends that
27 Hamburger is not offering expert opinion on any of those subjects.
28 See Doc #130 at 5 ("[S]o what?").

1 Due to Hamburger's experience in video game retail, she
2 is certainly no stranger to the video game industry. During her
3 years at Best Buy, the international electronics retailer,
4 Hamburger oversaw the selection of video games for in-store sale,
5 Doc #130 at 9, and "interacted with consumers, publishers, and
6 other retailers on a daily basis," Hamburger Report at 1. In 2006,
7 she was "named one of the Top 25 Most Influential People in the
8 Video Gaming Industry by the Wall Street Journal." Id.

9 The multi-billion dollar video game industry is a highly
10 specialized business involving a broad area of expertise,
11 encompassing disciplines ranging from psychological analysis of
12 consumer behavior to software engineering. See, for example, Doc
13 #109 at 14-32. Hamburger's expertise, acquired chiefly through
14 years of experience at one video game retailer, does not encompass
15 the entire video game industry. As such, the court hereby
16 DETERMINES that Hamburger is qualified by her many years of
17 experience to testify on video game retail and the video game
18 industry from a retailer's perspective.

19 Once a court finds that the proposed witness qualifies as
20 an expert, it "must determine whether the testimony has 'a reliable
21 basis in the knowledge and experience of [the relevant]
22 discipline.'" Kumho Tire, 526 US at 149 (quoting Daubert, 509 US
23 at 592) (brackets in original). This progression establishes a
24 standard of evidentiary reliability, Daubert, 509 US at 590,
25 intended to ensure that the analysis "undergirding the expert's
26 testimony falls within the range of accepted standards governing
27 how [experts in the relevant field] conduct their research and
28 reach their conclusions." Daubert v Merrell Dow Pharm, 43 F3d

1 1311, 1317 (9th Cir 1995) (on remand) ("Daubert II"). The court's
2 task "is to analyze not what the experts say, but what basis they
3 have for saying it." Id at 1316. Accordingly, the court focuses
4 on the "reliability of the methodology." Id at 1319 n11.

5 While the methodologies on which expert testimony may be
6 based are not limited to what is generally accepted, id, "nothing
7 in either Daubert or the Federal Rules of Evidence requires a
8 district court to admit opinion evidence that is connected to
9 existing data only by the ipse dixit of the expert." General
10 Electric v Joiner, 522 US 136, 146 (1997). The party proffering
11 the evidence "must explain the expert's methodology and demonstrate
12 in some objectively verifiable way that the expert has both chosen
13 a reliable * * * method and followed it faithfully." Daubert II,
14 43 F3d at 1319 n11.

15 While there is no definitive checklist or test, Daubert,
16 509 US at 593, courts have identified several non-exclusive and
17 non-dispositive factors as potentially relevant to the reliability
18 inquiry, including: (1) "whether a [method] * * * can be (and has
19 been) tested," (2) "whether the [method] has been subjected to peer
20 review and publication," (3) "the known or potential rate of
21 error," (4) "the existence and maintenance of standards controlling
22 the [method's] operation," (5) "a * * * degree of acceptance" of
23 the method within "a relevant * * * community," id at 593-94, (6)
24 whether the expert is "proposing to testify about matters growing
25 naturally and directly out of research they have conducted
26 independent of the litigation," Daubert II, 43 F3d at 1317, (7)
27 whether the expert has unjustifiably extrapolated from an accepted
28 premise to an unfounded conclusion, see Joiner, 522 US at 146, (8)

1 whether the expert has adequately accounted for obvious alternative
2 explanations, see generally Clair v Burlington N RR, 29 F3d 499
3 (9th Cir 1994), (9) whether the expert "employs in the courtroom
4 the same level of intellectual rigor that characterizes the
5 practice of an expert in the relevant field," Kumho Tire, 526 US at
6 152, and (10) whether the field of expertise claimed by the expert
7 is known to reach reliable results for the type of opinion the
8 expert would give, see id at 151. Because Hamburger offers
9 opinions on a wide variety of subjects, the admissibility of each
10 is discussed separately below.

11
12 A

13 Hamburger offers the opinion that the video game industry
14 "is characterized by 'industry standard retail launch pricing,'
15 meaning that all premium games are launched at standardized retail
16 price points." Hamburger Report at 4. Hamburger further states
17 that "industry standard video game price across all publishers for
18 newly released premium games on the PS3 and Microsoft Xbox 360
19 platforms is \$59.99 retail" and on "the Nintendo Wii platform, all
20 newly released games launch at \$49.99 retail." Id. Plaintiffs'
21 primary objection to this opinion is based on the fact that
22 Hamburger is not able to classify a game as a "premium" game or a
23 "value" game, see Hamburger Report at 38, without reference to
24 whether publishers present the game as premium or value. See Doc
25 #130 at 16-18. Plaintiffs contend that Hamburger therefore has no
26 reliable methodology for reaching her conclusions regarding
27 industry standard retail pricing.

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1 But Hamburger does not claim to have reached this
2 conclusion by virtue of having observed games, independently
3 classified them as premium or value games and then observed the
4 prices of these classes of games. Rather, she defers to her
5 experience that publishers present their games to retailers as
6 being either premium or value games (as a description of their
7 quality) and that they price these games using standard industry
8 prices based on this classification. See, for example, Doc #131-1
9 at 51:1-52:13, 76:3-8. While Hamburger's approach may at first
10 glance appear tautological, she bases this opinion directly on her
11 observations of the behavior of publishers of video games during
12 her years in the video game industry. This approach is at least as
13 reliable — if not substantially more reliable — than an
14 evaluation of video game content and subjective evaluation of them
15 as a "premium" or "value" game. The court hereby finds this aspect
16 of Hamburger's opinion to have a reliable basis in the expert's
17 knowledge and experience of the relevant field.

B

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19
20 Hamburger also offers the opinion that the video game
21 industry "is characterized by post-launch discounting based on
22 sell-through performance," meaning that "[a]t some point in a
23 game's shelf life, publishers will begin to discount the wholesale
24 price to stimulate retail sales." Hamburger Report at 8. Thus,
25 for titles like Madden NFL, "price discounting at the close of a
26 sports season re-stimulates demand and clears out inventory in
27 preparation for the launch of the game's next iteration." Id at 9.
28 Because Hamburger has direct knowledge of the decision-making

1 strategies of retailers by virtue of having served in that capacity
2 for many years, this opinion has a reliable basis in her knowledge
3 and experience of the relevant field.

C

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6 Hamburger further opines that "videogame consumers can be
7 divided into hard-core gamers and more casual gamers"; "[p]rice is
8 not the primary motivator for [hardcore] gamers," but more casual
9 gamers "are price-sensitive and generally consider a mix of titles
10 while shopping."¹ Hamburger Report at 10, 11. This is not an
11 opinion that can be drawn from direct observation, however, and
12 Hamburger relies for this opinion primarily on consumer
13 segmentation studies and price-sensitivity studies. See, for
14 example, Doc #131-1 at 141:25-142:5, 145:13-21, 146:8-11.
15 Hamburger is not qualified as an expert in economics or statistics
16 and does not otherwise explain her qualifications to interpret the
17 methodology employed in such studies; she thus lacks the
18 qualification necessary to evaluate the reliability of these
19 studies. Because Hamburger lacks the expertise necessary to
20 interpret and evaluate these studies, the court finds this opinion
21 to be unreliable and accordingly inadmissible. See Daubert at 589.

22 Notwithstanding that an economist might be able to
23 identify differing preferences for video games among consumers, it
24 is not clear to the court that this is a subject that requires
25

26 ¹ Despite Hamburger's assertion, EA's economic expert states
27 (without any apparent factual basis) that this casual-hardcore
28 dichotomy is "oversimplified." See Doc #109 at 63 ("In very broad,
oversimplified terms, video game consumers can be divided into early
adopters and more casual gamers.")

1 expert testimony. Differences among consumers in the strength of
2 their preferences would seem to be a matter largely of common
3 sense. Hamburger's inability to pass a Daubert test for this part
4 of her opinion would seem to be of little consequence for present
5 purposes.

D

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7
8 Hamburger also offers the opinion that "retailers are
9 content- and genre-agnostic. They care about sell-through, * * *
10 not about specific titles or genres of videogames." Hamburger
11 Report at 12. Because of her extensive experience at a national
12 retailer of video games and as a consultant of video game
13 retailers, Hamburger has considerable experience observing the
14 priorities of retailers; the court accordingly finds this opinion
15 to be reliable.

E

16
17
18 Hamburger next offers the opinion that Take-Two's 2004
19 "\$19.99 pricing was a one-time promotional pricing strategy and
20 Take-Two intended to raise the price on its sports titles back to
21 industry standard prices in subsequent years." Id at 15.
22 Hamburger asserts four bases for this opinion: (1) the declaration
23 of Paul Eibeler, the former CEO of Take-Two Interactive, Doc #106
24 (2) a personal conversation she had with Eibeler, (3) a public
25 announcement released by Take-Two in 2004 and (4) the opinion that
26 this strategy "was not sustainable in the long run." Id. The
27 opinion that the 2004 pricing was not a sustainable strategy for a
28 publisher of video games would presumably require a comparison of

1 the publisher's revenue from video game sales and the costs of
2 producing video games, which falls outside of Hamburger's
3 expertise, which is limited to the retail sale — not publishing —
4 of video games. Accordingly, the court determines that this does
5 not provide a reliable basis for Hamburger's conclusion. The
6 remaining three bases for this conclusion do not concern
7 "specialized knowledge," FRE 702, because they do not "address an
8 issue beyond the common knowledge of the average layman." United
9 States v Vallejo, 237 F3d 1008, 1019 (9th Cir 2001), amended by 246
10 F3d 1150 (9th Cir 2001). The court accordingly finds that this
11 opinion does not constitute reliable expert testimony concerning
12 specialized knowledge.

13
14 F

15 Hamburger next offers the opinion that "[t]he factors
16 that drive sell through performance * * * include competition from
17 other hit games[,] * * * the quality of game, and industry /
18 consumer 'buzz'" and that "[c]ompetition from other hit titles does
19 not impact launch pricing, but * * * does impact sell through and
20 post-launch discounting." Hamburger Report at 14, 16. Hamburger's
21 experience in video game retail allowed her directly to observe
22 trends in video game sales. In order to reach her conclusion
23 regarding the "factors that drive" these trends, however, Hamburger
24 relies upon statistical analyses of market data, the interpretation
25 and evaluation of which are outside of her expertise. This opinion
26 is accordingly unreliable.

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G

Hamburger also offers the opinion that video games compete with each other across genres and that “[t]he most intense competition for any game at any given time comes from whatever other titles are hot in the same release period, regardless of genre or apparent ‘closeness’ in content.” *Id.* at 16. Hamburger’s report does not specify whether this opinion refers to competition for retailer shelf space or to competition for consumer attention. *Id.* Insofar as this opinion is intended to refer to competition for retailer shelf space, it is within the direct observational capacity of Hamburger in her experience as a retailer of video games. To such extent that this opinion is intended to refer to competition for consumer attention, however, it requires statistical analysis of consumer behavior that is outside of Hamburger’s expertise and constitutes unreliable testimony. Accordingly, the court finds this opinion admissible for the purpose of showing that video games compete across genres for shelf space, but inadmissible for the purpose of proving that video games compete across genres for consumer attention.

H

Finally, Hamburger offers the opinion that “there is no evidence that an exclusive licensing structure results in lower quality games” and that “major league sports games subject to exclusive licenses — for EA and Take-Two — have achieved better [critics’] scores overall than games with non-exclusive licenses.” Hamburger Report at 42. Hamburger cites two bases in support of this opinion. The first is market data purporting to show a

1 representative parties will fairly and adequately protect the
2 interests of the class. FRCP 23(b) further provides that a class
3 may be certified only if:

4 (1) prosecuting separate actions by or against individual
5 class members would create a risk of:

6 (A) inconsistent or varying adjudications with respect to
7 individual class members that would establish
8 incompatible standards of conduct for the party opposing
9 the class; or

10 (B) adjudications with respect to individual class
11 members that, as a practical matter, would be dispositive
12 of the interests of the other members not parties to the
13 individual adjudications or would substantially impair or
14 impede their ability to protect their interests;

15 (2) the party opposing the class has acted or refused to act
16 on grounds that apply generally to the class, so that final
17 injunctive relief or corresponding declaratory relief is
18 appropriate respecting the class as a whole; or

19 (3) the court finds that the questions of law or fact common
20 to class members predominate over any questions affecting only
21 individual members, and that a class action is superior to
22 other available methods for fairly and efficiently
23 adjudicating the controversy.

24 The Ninth Circuit has recently provided guidance for district
25 courts undertaking FRCP 23 analyses:

26 In determining the propriety of a class action, the question
27 is not whether the plaintiff or plaintiffs have stated a cause
28 of action or will prevail on the merits, but rather whether
the requirements of Rule 23 are met[. * * * Although
certification inquiries such as commonality, typicality, and
predominance might properly call for some substantive inquiry,
the court may not go so far * * * as to judge the validity of
these claims. Neither the possibility that a plaintiff will
be unable to prove his allegations, nor the possibility that
the later course of the suit might unforeseeably prove the
original decision to certify the class wrong, is a basis for
declining to certify a class which apparently satisfies [FRCP
23].

United Steel, Paper & Forestry, Rubber, Mfg Energy, Allied Indus &
Service Workers Intern Union, AFL-CIO, CLC v ConocoPhillips Co, 593
F3d 802, 808-09 (9th Cir 2010) (quotation marks, capitalization

1 alterations and citations omitted) ("United Steel"); see generally
2 Dukes, 603 F3d at 586-95.

3
4 A

5 "Although there is no explicit requirement concerning the
6 class definition in FRCP 23, courts have held that the class must
7 be adequately defined and clearly ascertainable before a class
8 action may proceed." Schwartz v Upper Deck Co, 183 FRD 672, 679-80
9 (SD Cal 1999) (quoting Elliott v ITT Corp, 150 FRD 569, 573-74 (ND
10 Ill 1992)). "A class definition should be 'precise, objective and
11 presently ascertainable.'" Rodriguez v Gates, 2002 WL 1162675 at
12 *8 (CD Cal 2002) (quoting O'Connor v Boeing North American, Inc,
13 184 FRD 311, 319 (CD Cal 1998)); see also Manual for Complex
14 Litigation, Fourth, §21.222 at 270-71 (2004). The class definition
15 must be sufficiently definite so that it is administratively
16 feasible to determine whether a particular person is a class
17 member. See, for example, Davoll v Webb, 160 FRD 142, 144 (D Colo
18 1995). Before engaging in a FRCP 23 analysis, the court therefore
19 must determine whether plaintiffs' purported class is
20 ascertainable.

21 Plaintiffs contend a class should be certified pursuant
22 to FRCP 23(b)(2) or 23(b)(3), defined as follows:

23 All persons in the United States who purchased Electronic
24 Arts' Madden NFL, NCAA or Arena Football League brand
25 interactive football software, excluding software for mobile
26 devices, ("Relevant Software") with a release date of January
27 1, 2005 to the present. Doc #75 at 9.²

27 ² Excluded from plaintiffs' proposed class are persons purchasing
28 directly from Electronic Arts, persons purchasing used copies of the
Relevant Software and EA's employees, officers, directors, legal
representatives and wholly or partly owned subsidiaries or affiliated

1 Doc #75 at 39.

2 Plaintiffs' proposed class definition appears to be
3 precise, objective and ascertainable. Potential class members and
4 the court should have little difficulty identifying class
5 membership; any potential class member should know whether or not
6 he or she purchased an NFL, NCAA or AFL football game in the
7 relevant time period. Defendant does not seem to dispute this
8 conclusion. See Doc #103. The court therefore finds the proposed
9 class definition to be ascertainable.

10
11 B

12 EA, in discussing purported intra-class conflicts and
13 antagonistic attributes, seems to challenge only the typicality and
14 adequacy requirements of FRCP 23(a). See Opp. These requirements,
15 like each of the four separate factors of FRCP 23(a), tend to
16 merge. See, for example, Amchem Prods, Inc v Windsor, 521 US 591,
17 626 n20 (1997); General Tel Co of Southwest v Falcon, 457 US 147,
18 157 n13 (1982); Staton v Boeing Co, 327 F3d 939, 957 (9th Cir
19 2003). The court addresses each requirement in turn; because EA
20 does not specify to which 23(a) factor its arguments concerning
21 potential class conflicts or antagonistic attributes are addressed,
22 the court considers each below as part of the adequacy requirement
23 of FRCP 23(a).

24
25 1

26 FRCP 23(a) permits certification of a class only if "the

27
28 _____
companies.

1 representative parties will fairly and adequately protect the
2 interests of the class." FRCP 23(a)(4). This requirement consists
3 of two inquiries: "(1) that the proposed representative Plaintiffs
4 do not have conflicts of interest with the proposed class, and (2)
5 that Plaintiffs are represented by qualified and competent
6 counsel." Dukes, 603 F3d at 6212 (citing Hanlon, 150 F3d at 1020
7 and Molski v Gleich, 318 F3d 937, 955 (9th Cir 2003)). Whether the
8 named plaintiffs satisfy the adequacy requirement depends, in part,
9 on "an absence of antagonism [and] a sharing of interests between
10 the representatives and absentees." Walters v Reno, 145 F3d 1032,
11 1046 (9th Cir 1998) (quoting Crawford v Honig, 37 F3d 485, 487 (9th
12 Cir 1994)). The requirement thus "serves to uncover conflicts of
13 interest," Amchem, 521 US at 625; plaintiffs with "interests that
14 are antagonistic to the proposed class members" are inadequate
15 class representatives. Dunnigan v Metropolitan Life Ins Co, 214
16 FRD 125, 138 (SDNY 2003). A class cannot be certified if class
17 "members benefit from the same acts alleged [by the named
18 plaintiffs] to be harmful to other members of the class." Pickett
19 v Iowa Beef Processors, 209 F3d 1276, 1280-81 (11th Cir 2000);
20 Bieneman v City of Chicago, 864 F2d 463 (7th Cir 1988). The Ninth
21 Circuit, however, "does not favor denial of class certification on
22 the basis of speculative conflicts." Cummings v Connell, 316 F3d
23 886, 896 (9th Cir 2003); see also Soc Servs Union, Local 535 v
24 County of Santa Clara, 609 F2d 944, 948 (9th Cir 1979) ("Mere
25 speculation as to conflicts that may develop at the remedy stage is
26 insufficient to support denial of initial class certification.");
27 Blackie v Barrack, 524 F2d 891, 909 (9th Cir 1975) ("potential
28 conflicts" are insufficient to refuse class certification).

1 EA does not challenge the qualifications of plaintiffs'
2 counsel; rather, as discussed below, EA contends that the named
3 plaintiffs and the purported class possess two sets of "conflicting
4 interests": class members are comprised both of quality-driven and
5 cost-driven purchasers as well as "early" and "late" purchasers.
6 The court addresses each purported conflict in turn.

7
8 a

9 The proposed class's first conflict, in EA's view, is
10 that some gamers (like named plaintiffs) "do[] not care about
11 innovation" and believe that EA football games are overpriced,
12 while others have "no stake in videogame pricing" and would instead
13 favor exclusive licensing agreements that would enhance game
14 quality. That is, some gamers are motivated by quality, while
15 others are motivated by price. The quality-driven gamers, who
16 presumably want increased research and development encouraged by
17 exclusive licenses, therefore would likely support EA; price-driven
18 gamers, who believe the games are overpriced already, would
19 presumably favor plaintiffs. Opp at 36. The purported class, the
20 argument goes, made up of both cost-driven and quality-driven
21 gamers, does not share the same preference for exclusive licensing
22 schemes, and thus has hopelessly misaligned interests in this case.
23 EA concludes that, based on these diverging views, "it is not
24 economically rational to assume that all members of the class would
25 have the same preference for exclusive or non-exclusive licensing
26 schemes." Id (emphasis in original).

27 EA's argument is an interesting one. One could imagine
28 certain class members favoring a series of exclusive licenses for

1 the increased research and development ("R&D") expenditures that
2 might flow from such agreements. But such disagreement exists in
3 most every class action, where but a fraction of possible
4 plaintiffs bring suit and all others, who might not know about the
5 alleged wrongdoing, might not care or might not be interested in
6 litigating their respective claims, do not. The mere fact that
7 some purported class members might not have brought the lawsuit in
8 the first place is not a reasonable basis on which to conclude that
9 the class has antagonistic properties. After all, a class may
10 exhibit differences while not possessing conflict. See, for
11 example, Turner v Murphy Oil USA, Inc, 234 FRD 597 (ED La 2006);
12 Arthur v Starrett City Assocs, 98 FRD 500, 506 (EDNY 1983). More
13 importantly, EA has proffered no evidence indicating that potential
14 class members oppose this suit, nor has it highlighted for the
15 court in its opposition any economic analysis (in the almost 7,000
16 pages of documents that have been submitted by the parties relating
17 to this motion) addressing the interplay between exclusive licenses
18 and R&D expenditures.³ See Opp at 36.

19 While a motion for class certification may fail where
20 some putative class members "undoubtedly" benefit from the alleged
21 conduct and thus would likely have opposed the class action, see,
22 for example, Bieneman, 864 F2d at 465, EA has not pointed to any
23 tangible evidence in the record that indicates any class members
24 would oppose the instant action. Because the Ninth Circuit "does
25 not favor denial of class certification on the basis of speculative
26 conflicts," Cummings, 316 F3d 886, 896 (9th Cir 2003), and EA

27
28 ³In addition, Hamburger's opinion concerning EA's first conflict
argument has been rejected by the court, above.

1 offers but hypothetical scenarios indicating that intra-class
2 conflicts might exist, the court rejects EA's first conflict
3 argument.

4
5 b

6 EA's second conflict argument involves class litigation
7 strategy. With respect to this argument, EA envisions two distinct
8 consumers as part of the purported class: those who buy Madden NFL
9 early, near launch, and those who buy Madden NFL in November or
10 later during the discounting season. Because, EA argues, all
11 premium video games launch at the same industry-standard release
12 price, the "early buyers" would, in EA's view, "have to take on the
13 very difficult argument that, but for the exclusive license, the
14 price they paid would have been lower." EA's argument continues
15 that all others, who purchased the game at various discounted
16 prices as the season and year progressed, do "not care about that
17 issue and would not risk credibility arguing about what might have
18 happened at or near launch." Opp at 36-37. Thus, EA argues, the
19 two groups of purchasers "may not have opposing interests, but they
20 do have conflicting interests in the conduct of the litigation."
21 Id (emphasis in original; citing Amchem).

22 But even if EA's conceptual framework were true,
23 plaintiffs' expert sets forth a methodology which posits that the
24 early purchasers (who include the named plaintiffs) and all late
25 purchasers would still suffer the same type of alleged injury.
26 EA's sub-group distinctions, in relation to this second conflict,
27 merely assert that "early" purchasers suffered a different type of
28 injury than "late" purchasers. Different amounts of damage

1 sustained by individual plaintiffs, however, are not enough to
2 defeat class certification. See, for example, In re TFT-LCD (Flat
3 Panel) Antitrust Litig, 2010 WL 1286478 at *8 (ND Cal 2010)
4 (Illston, J) (quoting In re Flat Glass Antitrust Litig, 191 FRD
5 472, 480 (WD Pa 1999)). In short, the interests and potential
6 remedies of early and late purchasers do not "tug" at each other;
7 thus, success by one "sub-group" would not necessarily lead to the
8 detriment of the other. While this might not be true if named
9 plaintiffs were late rather than early purchasers and would thus
10 not necessarily have to take up the industry-standard pricing issue
11 in order to prevail, that is simply not the case here.

12
13 2

14 FRCP 23 also requires that "the claims or defenses of the
15 representative parties are typical of the claims or defenses of the
16 class." FRCP 23(a)(3). "[R]epresentative claims are 'typical' if
17 they are reasonably coextensive with those of absent class members;
18 they need not be substantially identical." Dukes, 603 F3d at 6210,
19 quoting Hanlon, 150 F3d at 120; Staton, 327 F3d at 957; see also La
20 Fata v Raytheon Co, 207 FRD 35, 42 (ED Pa 2002) ("Typicality is not
21 identicality."); In re Catfish Antitrust Litig, 826 F Supp 1019,
22 1036 (ND Miss 1993) ("There is nothing in Rule 23(a)(3) that
23 requires named plaintiffs to be clones of each other or clones of
24 other class members.").

25 In antitrust cases, typicality usually "will be
26 established by plaintiffs and all class members alleging the same
27 antitrust violations by defendants." In re Playmobil Antitrust
28 Litig, 35 F Supp 2d 231, 241 (EDNY 1998). "The typicality

1 requirement does not mandate that the products purchased, methods
2 of purchase, or even damages of the named plaintiffs must be the
3 same as those of absent class members." In re TFT-LCD, 2010 WL
4 1286478 at *8 (quoting In re Vitamins Antitrust Litig, 209 FRD 251,
5 261 (DDC 2002)). "Instead, '[t]he overarching scheme is the
6 linchpin of plaintiffs' * * * complaint, regardless of the product
7 purchased, the market involved or the price ultimately paid.
8 Furthermore, the various products purchased and the different
9 amount of damage sustained by individual plaintiffs do not negate a
10 finding of typicality, provided the cause of those injuries arises
11 from a common wrong.'" Id (quoting In re Flat Glass, 191 FRD at
12 480).

13 EA argues that named plaintiffs are not typical of
14 consumers who may have been injured by the alleged series of
15 anticompetitive exclusive licenses. Opp at 39. While the named
16 plaintiffs purchased Madden NFL, they did not purchase either of
17 the other EA football games included in the class definition.
18 Moreover, they do not even follow the Arena League or college
19 football. Id at 39 (citing Pecover Dep 53:5-14; 74:19-23 & 75:17-
20 19; Owens Dep 64:16-22 & 126:19-127:1). Given named plaintiffs'
21 lack of interest and experience with two of the three games at
22 issue, EA questions whether plaintiffs can be typical of those
23 injured by an alleged "series" of exclusive licenses between EA and
24 the NFL, NCAA and AFL. Opp at 40.

25 Plaintiffs contend that their claims are indeed typical
26 of the class, since both have purchased interactive football video
27 game software from EA. Reply at 4-5. In making their argument,
28 plaintiffs point out that at least one judge in this district has

1 held that "claims of named plaintiffs are typical if they relate to
2 a common scheme, even if the mix of products purchased is
3 different." Reply at 5, citing In re Citric Acid Antitrust Litig,
4 US Dist LEXIS 16409 (ND Cal 1996) (Smith, J) ("Citric Acid"). In
5 Citric Acid, purchasers sought class certification in a price-
6 fixing action; defendants opposed, in part arguing that the named
7 plaintiffs could not adequately represent the interests of the
8 class members who purchased different kinds of citric acid. US
9 Dist LEXIS 16409 at *16. The court, in certifying the class,
10 observed "[t]he inquiry here * * * is not how many kinds of citric
11 acid plaintiffs purchased, but rather whether each representative
12 has sufficient incentive to present evidence that will establish
13 the existence of the alleged conspiracy and its effect on the
14 prices of all of the products purchased by class members." Id,
15 citing In re Indus Diamonds Antitrust Litig, 167 FRD 374 (SDNY
16 1996). Other district courts evaluating typicality in the price-
17 fixing context have agreed. See, for example, In re Polypropylene
18 Carpet Antitrust Litig, 178 FRD 603, 613 (ND Ga 1997) (finding that
19 although the unnamed class members may have purchased different
20 carpet products at different prices and under different conditions,
21 the nature of all the claims remained the same); Arden
22 Architectural Specialties, Inc v Washington Mills Electro Minerals
23 Corp, 2002 WL 31421915 (WDNY 2002) (rejecting defendants'
24 contention that typicality was lacking merely because defendants
25 sold several different types of the product at issue to different
26 customers for different prices). While these cases primarily
27 address price-fixing, their underlying reasoning — that named
28 plaintiffs cannot prove their own claims without proving those of

1 appropriate in antitrust actions brought under Rule 23(b)(3)." In
2 re Playmobil, 35 F Supp 2d at 239 (citation omitted). Plaintiffs
3 contend that joinder would be impracticable because class members
4 are "dispersed geographically across the country" and because their
5 proposed class "likely contains millions of members." Doc #160 at
6 19. The court agrees and finds that FRCP 23(a)'s numerosity
7 requirement satisfied.

8 The court further concludes that FRCP 23(a)'s commonality
9 requirement is met. This requirement is "a low hurdle easily
10 surmounted." Scholes v Stone, McGuire & Benjamin, 143 FRD 181, 185
11 (ND Ill 1992). To satisfy FRCP 23(a)(2), "[t]he existence of
12 shared legal issues with divergent factual predicates is
13 sufficient, as is a common core of salient facts coupled with
14 disparate legal remedies within the class." Hanlon v Chrysler
15 Corp, 150 F3d 1011, 1019 (9th Cir 1988). The court finds common
16 issues of law and fact to include: whether EA has restrained trade
17 and monopolized the market for interactive football software, the
18 definition of relevant product and geographic markets, whether EA's
19 conduct violated the Sherman or Cartwright Acts and whether
20 injunctive relief is appropriate.

21
22 C

23 As stated above, in addition to meeting the requirements
24 of FRCP 23(a), plaintiffs seeking to certify a class must
25 demonstrate that at least one of the requirements of FRCP 23(b) has
26 been met. Zinser, 253 F3d at 1186.

27 //

28 //

1

2 Plaintiffs argue that the court should certify a
3 nationwide injunctive-relief class pursuant to FRCP 23(b)(2)
4 because EA, by entering into a series of exclusive licensing
5 agreements, "acted uniformly 'on grounds generally applicable to
6 all class members.'" Docs #75; 160 (under seal).

7 "To decide whether certification under Rule 23(b)(2) is
8 appropriate, * * * a district court must squarely face and resolve
9 the question of whether the monetary damages sought by the
10 plaintiff class predominate over the injunctive and declaratory
11 relief." Dukes, 603 F3d at 620. "To be certified under Rule
12 23(b)(2), * * * a class must seek only monetary damages that are
13 not 'superior [in] strength, influence, or authority' to injunctive
14 and declaratory relief." Id at 616. If the monetary damages
15 sought by the plaintiff class predominate over injunctive and
16 declaratory relief, "then the court may either deny certification
17 under Rule 23(b)(2) or bifurcate the proceedings by certifying a
18 Rule 23(b)(2) class for equitable relief and a separate Rule
19 23(b)(3) class for damages." Id at 620 (citation omitted). "To
20 determine whether monetary relief predominates, a district court
21 should consider, on a case-by-case basis, the objective 'effect of
22 the relief sought' on the litigation." Id at 617 (citation
23 omitted). "Factors such as whether the monetary relief sought
24 determines the key procedures that will be used, whether it
25 introduces new and significant legal and factual issues, whether it
26 requires individualized hearings, and whether its size and nature
27 — as measured by recovery per class member — raise particular due
28 process and manageability concerns would all be relevant, though no

1 single factor would be determinative." Id at 617.

2 "A comparison between the amount of monetary damages
3 available for each plaintiff and the importance of injunctive and
4 declaratory relief for each is far more relevant to establishing
5 predominance than the total size of the potential monetary award
6 for the class as a whole." Id at 618. Furthermore, "[t]he fact
7 that some class members may have suffered no injury or different
8 injuries from the challenged practice does not prevent the class
9 from meeting the requirements of Rule 23(b)(2)." Rodriguez v
10 Hayes, 591 F3d 1105, 1125 (9th Cir 2010) (citing Walters, 145 F3d
11 at 1047). "Rule 23(b)(2)'s requirement that a defendant have acted
12 consistently towards the class is plainly more permissive than
13 23(b)(3)'s requirement that questions common to the class
14 predominate over individual issues." McManus v Fleetwood
15 Enterprises, Inc, 320 F3d 545, 552 (5th Cir 2003).

16 Despite plaintiffs' assertion that "[r]elief to the class
17 from injunctive relief could well exceed the amount of damages in
18 the case," Doc #137 (under seal), plaintiffs spend barely one page
19 in their opening motion addressing 23(b)(2) certification (and in
20 doing so address very limited authority). This highlights a
21 potentially troubling conflict. Counsel's interests in such cases
22 — which are advanced in the 23(b)(3) context in a way they
23 typically are not under 23(b)(2) — seem to be vigorously pursued,
24 while those of their clients — which, according to the Rules of
25 Civil Procedure, must stand more to gain via injunctive 23(b)(2)
26 relief than under 23(b)(3) — are pursued only in passing. See
27 Docs #75; #160 (under seal) at 31-32. This phenomenon is a cause
28 for concern: if plaintiffs' interests in injunctive relief are as

1 strong as plaintiffs would have the court believe, surely the
2 complexity of 23(b)(3) issues alone could not possibly overshadow
3 those interests to quite this extent.

4 That observation aside, the burden of establishing the
5 appropriateness of class certification rests with plaintiffs.
6 Zinser, 253 F3d 1180 at 1186. In their opening memorandum,
7 plaintiffs fail to address the Ninth Circuit's instruction that
8 "[c]lass certification under Rule 23(b)(2) is appropriate only
9 where the primary relief sought is declaratory or injunctive." Id
10 at 1195; see Mot at 22-23. In reply, plaintiffs suggest their
11 claims for injunctive relief "are an indispensable part of this
12 case" that "could well exceed the amount of damages in this case."
13 Reply at 6. But these arguments, even when read together, do not
14 allege that the primary relief sought is injunctive. "The mere
15 fact that Plaintiffs ask for injunctive relief does not
16 automatically satisfy Rule 23(b)(2)." Lang v Kansas City Power &
17 Light Co, 199 FRD 640, 648 (WD Mo 2001).

18 EA contends that plaintiffs' proposed Rule 23(b)(2) class
19 fails because plaintiffs primarily seek economic damages and
20 plaintiffs' proposed injunctive class is not sufficiently cohesive
21 due to the proposed intra-class conflicts addressed above. Doc
22 #103 at 48-50. EA argues that "there can be no question that this
23 case is primarily about damages" because plaintiffs claim that
24 "damages could exceed one billion dollars." Doc #103 at 57. As an
25 initial matter, courts focus on the relative importance of monetary
26 damages versus injunctive and declaratory relief to each class
27 member, rather than on the potentially large overall damages award.
28 Even claims that "may amount to billions of dollars" do not

1 preclude class certification under FRCP 23(b)(2). Dukes, 603 F3d
2 at 617. Thus, the fact that the damages sought are large would not
3 necessarily affect FRCP 23(b)(2) certification if plaintiffs were
4 to claim that injunctive relief predominates. Plaintiffs' response
5 to EA's contention, however, does not make this allegation.
6 Instead, plaintiffs suggest "the impact on the choice and quality
7 of games available to class members is something that can be best
8 addressed through injunctive relief." *Id.* Plaintiffs, however,
9 fail to develop this theory, support it with citations from the
10 record, discuss why such relief is more important than damages or
11 to explain how the court might frame an injunction that would
12 address "the choice and quality" of video games should they
13 prevail. Plaintiffs further contend that injunctive relief "could
14 well exceed the amount of damages in the case." Doc #137 at 13
15 (emphasis added). But then again, it could not. This claim, too,
16 fails to make the argument that injunctive relief is truly what is
17 important to the class.

18 Furthermore, the court is unsure, given plaintiffs'
19 limited submissions, what, if any, benefit certifying an injunctive
20 class would serve. Because plaintiffs fail to allege that
21 injunctive relief predominates, the court cannot evaluate fully the
22 objective "effect of the relief sought" on the litigation. Left
23 with a void where plaintiffs' predominance arguments should be and
24 given the record before the court, which overwhelmingly focuses on
25 FRCP 23(b)(3) certification and damages, the court must conclude
26 that monetary damages sought by the plaintiff class predominate
27 over the desired injunctive and declaratory relief. No matter the
28 aims of plaintiffs' lawsuit, which the court, at the class

1 certification stage — even when well briefed — is in a difficult
2 position to gauge, it is not the court's role to make plaintiffs'
3 case on their behalf; the duty in establishing the appropriateness
4 of class certification rests with plaintiffs. Accordingly, the
5 court finds that plaintiffs' argument regarding their interest in
6 injunctive relief is rebutted by their lack of attention to the
7 issue. Plaintiffs fail to carry their burden of establishing that
8 the injunctive relief they seek is more important than FRCP
9 23(b)(3) damages which they also claim. Plaintiffs utterly fail to
10 claim that injunctive relief predominates.

11 For these reasons, the court must conclude that final
12 relief in this matter relates predominantly to damages.
13 Accordingly, the court DECLINES TO CERTIFY plaintiffs' proposed
14 class under FRCP 23(b)(2).

15
16 2

17 As outlined above, to certify a class under FRCP
18 23(b)(3), a court must find that the questions of law or fact
19 common to class members predominate over any questions affecting
20 only individual members, and that a class action is superior to
21 other available methods for fairly and efficiently adjudicating the
22 controversy. See, for example, Amchem, 521 US at 615. To
23 determine whether the requirements of Rule 23(b)(3) are met the
24 court must consider the following factors: (i) the class members'
25 interests in individually controlling the prosecution or defense of
26 separate actions; (ii) the extent and nature of any litigation
27 concerning the controversy already begun by or against class
28 members; (iii) the desirability or undesirability of concentrating

1 the litigation of the claims in the particular forum; and (iv) the
2 likely difficulties in managing a class action. FRCP 23(b)(3).
3 Having considered these factors and for the reasons that follow,
4 the court concludes that plaintiffs sufficiently demonstrate that
5 the proposed class satisfies the requirements of 23(b)(3).

6
7 a

8 The predominance inquiry focuses on "whether proposed
9 classes are sufficiently cohesive to warrant adjudication by
10 representation." Ortiz v Fibreboard Corp, 527 US 815, 858-59
11 (1999) (citing Amchem, 521 US at 622-23). "That inquiry trains on
12 the legal or factual questions that qualify each class member's
13 case as a genuine controversy." Amchem, 521 US at 623.
14 "Although [a] certification inquir[y into] predominance might
15 properly call for some substantive inquiry, the court may not go so
16 far * * * as to judge the validity of these claims." United Steel,
17 593 F3d at 808-09. "Analyzing the predominance requirement
18 necessitates looking at both the substantive issues of the
19 underlying claim and the proof relevant to each issue." Williams v
20 Veolia Transportation Services, Inc, 2010 WL 1936270 (9th Cir 2010)
21 (unpublished slip copy) (citing In re Wells Fargo Home Mortgage
22 Overtime Pay Litig, 571 F3d 953, 959 (9th Cir 2009)). To
23 predominate, common questions need not be dispositive of the
24 litigation; rather, the court must identify issues involved and
25 determine which "are subject to generalized proof * * * applicable
26 to the class as a whole" and which must be the subject of proof on
27 behalf of individualized class members. In re Tableware Antitrust
28 Litig, 241 FRD 644, 651 (ND Cal 2007). "Because no precise test

1 can determine whether common issues predominate, the court must
2 pragmatically assess the entire action and the issues involved.”
3 Romero v Producers Dairy Foods, Inc, 235 FRD 474, 489 (ED Cal
4 2006). “Courts in antitrust cases, as in other cases, typically
5 evince a greater willingness to certify classes involving
6 individualized damages, as opposed to individualized liability
7 issues.” In re Tableware, 241 FRD at 651 (citing Alexander v QTS
8 Corp, 1999 WL 573358 (ND Ill 1999)).

9
10 i

11 Plaintiffs argue that the application of California law
12 to a nationwide class is a predominating issue of law and fact.
13 Doc #160 at 24. Thus, in order to address whether plaintiffs have
14 satisfied FRCP 23(b)(3), the court must conduct a choice-of-law
15 analysis to determine whether the entire class has valid claims
16 under California law. Estrella v Freedom Fin Network, 2010 WL
17 2231790, *4 (ND Cal 2010) (Illston, J) (slip copy). Because a
18 federal court sitting in diversity must apply the choice-of-law
19 rules of the forum state, Klaxon Co v Stentor Elec Mfg Co, 313 US
20 487, 496 (1941), the court follows California’s choice-of-law rules
21 in deciding whether to apply California law to the plaintiffs’
22 claims. In addition to this choice-of-law inquiry, the court must
23 also ensure that the application of California law to plaintiffs’
24 claims will not violate due process. Phillips Petroleum Co v
25 Shutts, 472 US 797, 818 (1985). If this due process test is
26 satisfied, the presumption under California choice-of-law rules is
27 that California law applies; the burden of proving otherwise rests
28 with the party seeking to invoke foreign law. Washington Mutual

1 Bank v Superior Court, 15 P3d 1071, 1080 (Cal 2001). The court
2 first addresses the due process issue before considering whether
3 EA, which seeks application of foreign law to plaintiffs' claims,
4 has met its burden under California law.

5
6 (I)

7 There are constitutional limits to the certification of
8 nationwide classes under the laws of a single state. Before
9 certifying a nationwide class, the court must determine whether the
10 state has a "'significant contact or significant aggregation of
11 contacts' to the claims asserted by each member of the plaintiff
12 class, contacts 'creating state interests,' in order to ensure that
13 choice of * * * [substantive state] law is not arbitrary or
14 unfair." Shutts, 472 US at 821-22 (quoting Allstate Ins Co v
15 Hague, 449 US 302, 312-13 (1981)). In resolving whether
16 application of state law would be unfair, the court can look to the
17 expectations of the parties. Id at 822 (finding that parties could
18 not expect that Kansas law would control where 97% of plaintiffs
19 did not reside in Kansas and 99% of gas leases at issue were
20 located outside Kansas). The focus of the Shutts analysis is on
21 both the plaintiffs' and defendant's contacts with the forum state.
22 In re Seagate Tech Sec Litig, 115 FRD 264, 270, 272 (ND Cal 1987)
23 (Ingram, J).

24 Here, plaintiffs argue that EA has significant contacts
25 with California because EA: (1) uses end-user licensing agreements
26 ("EULAs") and online terms of service that contain California
27 choice-of-law provisions, (2) has headquarters located in
28 California, (3) negotiated anticompetitive licenses in California,

1 (4) negotiated retail contracts to sell the video games in
2 California, (5) made anticompetitive pricing decisions in
3 California and (6) included its California address on each video
4 game package. Doc #75 at 26-28.

5 EA relies on In re Graphics Processing Units Antitrust
6 Litig ("GPU") to argue that the location of the injury is in fact
7 the controlling factor. 527 F Supp 2d 1011, 1028 (ND Cal 2007)
8 (Alsup, J). Because most of the video games at issue were sold
9 outside California, EA argues that California does not have
10 significant contacts to the claims asserted by plaintiffs. Doc
11 #103 at 41. In doing so, EA suggests that antitrust and consumer
12 protection laws are primarily meant to compensate local consumers,
13 not police corporate conduct, and thus the state where the sale
14 occurred has the greatest interest. Id (quoting GPU, 527 F Supp 2d
15 at 1028 (citing In re Relafen Antitrust Litig, 221 FRD 260, 276-77
16 (D Mass 2004))).

17 Courts, however, have moved away from the view that the
18 location of the event is controlling. See Hague, 449 US at 308 n11
19 (noting the move away from a "choice-of-law methodology focused on
20 the jurisdiction where a particular event occurred" to one based on
21 "interest analysis"). Moreover, "the relative interests of other
22 states generally is not a matter of constitutional concern." In re
23 Activision Sec Litig, 1985 WL 5827, *4 (ND Cal 1985) (Patel, J)
24 (emphasis in original) (citing Hague, 449 US at 309 n8). Thus
25 California could have a smaller actual interest in the claims than
26 that of other states yet still have significant contacts to satisfy
27 due process.

28 Courts therefore consider several different factors in

1 addition to the location of the sale in determining whether due
2 process is satisfied. In GPU, Judge Alsup noted that the
3 defendants had not alleged that the secret meetings underlying the
4 antitrust claim had taken place in California, 527 F Supp 2d at
5 1028, implying that the location of the wrongful conduct has
6 significant weight. Other courts have adopted a similar view. For
7 example, in Keilholtz v Lennox Hearth Products Inc, --- FRD ----,
8 2010 WL 668067, *7 (ND Cal 2010) (Wilken, J), the court certified a
9 nationwide class with product liability claims under California law
10 against a fireplace manufacturer. In doing so, the court found
11 contacts sufficient for nationwide class certification despite the
12 fact that most of the defendant's fireplaces were sold outside
13 California. Because 79% of fireplaces were either exclusively or
14 partly manufactured, assembled and packaged inside California, the
15 court found that "[p]laintiffs have shown that a significant
16 portion of [d]efendant's alleged harmful conduct emanated from
17 California"; thus, California had a sufficient state interest. *Id.*

18 The location of the defendant's headquarters is relevant
19 as well. In re Charles Schwab Corp Sec Litig, 264 FRD 531, 538 (ND
20 Cal 2009) (Alsup, J) (finding Shutts to be satisfied when the
21 defendant was headquartered in California and the challenged
22 conduct occurred there as well); see also Kelley v Microsoft Corp,
23 251 FRD 544, 550 (WD Wash 2008) (finding significant contacts for
24 application of Washington law because defendant had its
25 headquarters in Washington and allegedly devised its unfair
26 marketing scheme in the state).

27 For purposes of satisfying Shutts, this case is more
28 analogous to Keilholtz and Charles Schwab than to GPU. EA has its

1 headquarters in California and, as pointed out by plaintiffs, see
2 doc #75 at 27, the exclusive licensing agreements originated, at
3 least in part, in California. Moreover, EA does not dispute that
4 its retail contracts contain California choice-of-law provisions.
5 See Kelley, 251 FRD at 550 (state choice-of-law provision in
6 contracts with retailers supported finding of significant contacts
7 with forum state in case brought by indirect purchasers alleging
8 deceptive marketing of software). The retail contracts indicate
9 that EA was prepared to litigate in California; likewise, the
10 inclusion of EA's California corporate address on the video game
11 packaging ensured that consumers were aware that they were dealing
12 with a California company. In these circumstances, EA cannot claim
13 that application of California law to the nationwide sales of its
14 video games was unexpected, and thus "arbitrary or unfair."
15 Shutts, 427 US at 822. California has sufficient interest in the
16 conduct of its citizens and in "harmful conduct emanat[ing] from
17 California," Keilholtz, 2010 WL 668067 at *7, to satisfy due
18 process concerns.

(II)

21 Having determined that due process is satisfied, the
22 court now turns to California's choice-of-law analysis, frequently
23 referred to as the governmental interest test. See, for example,
24 Kearney v Salomon Smith Barney, 137 P3d 914, 922 (Cal 2006). This
25 test consists of three steps: (1) the court first determines
26 whether the relevant law is the same or different across the
27 affected jurisdictions; (2) if there is a difference in the law,
28 the court looks to each jurisdiction's interest in the application

1 of its own law to the particular circumstances to determine whether
2 a true conflict exists; and (3) if a true conflict exists, the
3 court weighs the strengths of the interests to determine which
4 state's interest would be more impaired by not having its law
5 applied. Id at 107-08. Because the presumption is that California
6 law applies to the plaintiffs' claims once due process is
7 satisfied, Washington Mutual Bank, 15 P3d at 1080, as it is here,
8 EA bears the burden of demonstrating that the governmental interest
9 test requires the application of foreign law.

10 Plaintiffs concede that there are differences in state
11 consumer protection laws.⁴ Doc #75 at 29. EA argues that these
12 state law differences create a true conflict because each state has
13 an interest in remedying harm caused by out-of-state corporations
14 to its consumers. In making this argument, EA provides several
15 appendices listing (1) the differences in indirect-purchaser
16 standing under state antitrust laws, (2) the differences in
17 antitrust law in states that allow indirect-purchaser standing and
18 (3) the differences among state consumer protection and unfair
19 trade practices laws. Doc #103. EA, however, does not effectively
20 use these tables to demonstrate that a true conflict exists if
21 California law is applied to out-of-state claims.

22 EA relies on In re Grand Theft Auto Video Game Consumer
23 Litig ("GTA"), 251 FRD 139, 147 (SDNY 2008), to argue that there is

24
25 ⁴ Plaintiffs request certification of a nationwide damages class
26 under California law. Doc #75 at 23-34. Because plaintiffs provide
27 no further specification, the court assumes that plaintiffs are
28 seeking certification under all remaining California claims: (1)
violation of the Cartwright Act, Cal Bus & Prof Code § 16700 et seq;
(2) violation of California's Unfair Competition Act, Cal Bus & Prof
Code § 17200 et seq; and (3) unjust enrichment. See doc #40 (order
granting in part and denying in part EA's motion to dismiss).

1 a "true conflict" between the laws. Doc #103 at 43. In GTA, the
2 court had conditionally certified a class alleging consumer fraud
3 for the manufacturer's allowance of a sexually explicit
4 modification to the original game. In choosing to decertify the
5 class, the court in GTA found that New York's governmental interest
6 analysis, which it found substantially similar to California's
7 three-part test, favored applying the law of the state wherein each
8 copy of the video game was purchased, because "[s]tates have a
9 strong interest in protecting consumers with respect to sales
10 within their borders, but they have a relatively weak interest, if
11 any, in applying their policies to consumers or sales in
12 neighboring states." 251 FRD at 149 (quoting Relafen, 221 FRD at
13 278).

14 California courts disagree. They have recognized
15 California's interest in entertaining claims by nonresident
16 plaintiffs against resident defendants. See Hurtado v Superior
17 Court, 522 P2d 666, 670 (Cal 1974). California, for purposes of
18 its UCL, "has a clear and substantial interest in preventing
19 fraudulent practices in this state and a legitimate and compelling
20 interest in preserving a business climate free of * * * deceptive
21 practice." Estrella, 2010 WL 2231790, *6 (quoting Norwest Mortg,
22 Inc v Superior Court, 72 Cal App 4th 214, 225 (Cal Ct App 1999)).
23 For this reason, the state "has a legitimate interest in extending
24 state-created remedies to out-of-state parties harmed by wrongful
25 conduct occurring in California." Id; see also Clothesrigger, Inc
26 v GTE Corp, 191 Cal App 3d 605, 615 (Cal Ct App 1987) (recognizing
27 California's "fraud deterrence and consumer protection interests in
28 applying its law to the claims of nonresident plaintiffs").

1 California's interest in allowing nonresident claims
2 under its consumer protection laws does not appear to be in
3 conflict with those of foreign states. Cf Charles Schwab, 264 FRD
4 at 538 (see discussion below). The California Supreme Court has
5 held that, in cases involving resident defendants, foreign states
6 do not have a legitimate interest in limiting the amount of
7 recovery for nonresident plaintiffs under California law. Hurtado,
8 522 P2d at 674. While this court recognizes that nationwide
9 liability may result in companies passing along increased costs to
10 consumers in all states, and that states may very well have this
11 purpose in mind when limiting recovery amounts, Hurtado held that
12 the purpose behind liability limits is to protect resident
13 defendants, not limit damage awards to resident plaintiffs. 522
14 P2d at 670. To the extent that California's consumer protection
15 laws are more generous than those of foreign states, foreign states
16 have no legitimate interest in denying higher recoveries to their
17 residents, and thus there can be no true conflict under California
18 law.⁵ See Washington Mutual Bank, 15 P3d at 1081.

19 EA's references to other Northern District cases are not
20 on point. EA relies on In re HP Inkjet Printer Litig ("HP"), 2008
21 WL 2949265, *6 (ND Cal 2008) (Fogel, J), and Charles Schwab in
22 support of its argument that foreign law should apply to out-of-

23
24 ⁵ A true conflict might exist if California's recovery laws were
25 less generous than those of other states, but EA does not specifically
26 argue this. EA only lists in an appendix that California's UCL
27 permits equitable remedies, doc #103, leaving it up to the court to
28 infer that other states permit compensatory or punitive damages. Even
so, a violation of California's UCL includes as a predicate a
violation of the Consumer Legal Remedies Act, Cal Civ Code § 1750 et
seq, which provides for the remedies available under other states'
UCLs. Keilholtz, 2010 WL 668067 at *9 (citing Mazza v American Honda
Motor Co, 254 FRD 610, 622 (CD Cal 2008)).

1 state residents. Doc #103 at 44. Those cases are not persuasive.
2 In HP, however, the plaintiffs did not "discuss any of the
3 potential jurisdictional and due process limitations upon the
4 application of California law to the claims of non-resident class
5 members" nor did they "address the potential choice of law problems
6 that would arise should the Court certify a nationwide class."
7 2008 WL 2949265, *6. Faced with a complete absence of any opposing
8 argument on the choice-of-law issues, the court held only that "the
9 proposed nationwide class would be unmanageable," id at *7,
10 offering no conclusion on the applicability of California law to
11 out-of-state claims. Given the one-sided record presented in HP,
12 this court cannot find the case persuasive.

13 In Charles Schwab the plaintiffs sought certification of
14 a nationwide class under California law based on unfair competition
15 claims. The court noted that it was "yet unclear that every state
16 would allow their 'Little FTC Acts' to be used as a vehicle to
17 redress violations of the federal Investment Company Act." 264 FRD
18 at 539. While the court declined to apply California law to the
19 claims of nonresident class members, reasoning that "[s]tates have
20 an interest in deciding the contours of their own unfair-
21 competition laws," id, it did not explain if or why there was a
22 true conflict or analyze which state's interests would be more
23 impaired. In the absence of further elaboration on this line of
24 reasoning, this court cannot find Charles Schwab persuasive.

25 EA has thus failed to carry its burden of showing a true
26 conflict by demonstrating that foreign state interests are in
27 conflict with California's. The court finds EA's mere listing of
28 so-called "material differences" in appendices, without providing

1 inference, id, therefore is DENIED as moot.

2 Plaintiffs argue, in the alternative, for certification of
3 twenty state subclasses of indirect purchasers. Doc #75 at 31. To
4 this end, plaintiffs filed a motion for leave to file an amended
5 complaint in order to provide the names of plaintiffs in each
6 subclass. Doc #136. Because the court finds that California law
7 applies to the nationwide class, the court need not address
8 plaintiffs' subclass argument. Thus, plaintiffs' motion to file an
9 amended complaint, id, is also DENIED as moot.

10
11 ii

12 EA reenlists its arguments against typicality and
13 adequacy, described at length above, to argue that EA's alleged
14 conduct did not have a "common impact" on the proposed class. In
15 addition, EA argues that plaintiffs' opening motion fails to
16 address the effects of EA's alleged conduct on direct purchasers.
17 EA contends that plaintiffs cannot "just assert harm to direct
18 purchasers; they must put on evidence demonstrating 'the existence
19 of facts necessary for the theory to succeed.'" Opp at 3 (quoting
20 In re New Motor Vehicles Canadian Exp Antitrust Litig, 522 F3d 6,
21 26 (1st Cir 2008)). In other words, plaintiffs have to be able to
22 show some conception of damages — for example, that direct
23 purchasers paid higher prices and then passed those prices along to
24 indirect purchasers. The court notes that, while plaintiffs'
25 motion does not thoroughly set forth their pass-through argument,
26 plaintiffs do provide extensive declarations from their expert
27 describing his methods, which include both direct and indirect
28 calculations of overcharges paid by class members. See MacKie-

1 Mason Decl & Reply Decl; Reply.

2 In support of plaintiffs' class-wide approach, their
3 expert, Jeffrey K MacKie-Mason, offers three types of injury that
4 class members allegedly suffered in common:

- 5 (1) EA, as a result of its anticompetitive conduct, charged
6 higher than competitive wholesale prices, and it will be
7 possible to show using common methods that at least some
8 amount (usually about 100%) of this overcharge was passed
9 through to class members, so they suffer antitrust injury
10 in the form of higher prices;
- 11 (2) [A]s a result of EA's alleged monopolization, consumers
12 were denied choice between different NCAA-, NFL-, and
13 NFLPA-licensed games, and loss of choice is an injury to
14 all consumers regardless of which particular game they
15 would have chosen but-for EA's anticompetitive conduct;
16 and
- 17 (3) [D]ue to its anticompetitive conduct, EA faced less
18 incentive to innovate and class members purchased a
19 lower-quality product than they would have in the but-for
20 world.

21 MM Decl at 25-26. Because the court finds that MacKie-Mason's
22 first proposed common injury, anticompetitive prices, alone
23 suffices to show common impact, it does not evaluate plaintiffs'
24 choice and quality arguments below.

25 MacKie-Mason offers three methodologies by which
26 anticompetitive prices may be demonstrated and damages to the class
27 may be calculated. The first uses the prices of the football games
28 at issue in the period prior to the challenged conduct as the basis
for prices in the but-for world; the second compares the
contemporaneous prices of similar products; and the last uses a
two-step process of calculating the effect of the challenged
conduct on wholesale prices and then calculating the amount of this
overcharge passed through to consumers. See MM Reply Decl
¶¶154-82. EA, which supplies two experts of its own — Hamburger
and Janusz A Ordover — challenges MacKie-Mason's report on several

1 grounds. See Opp. The main thrust of EA's opposition remains,
2 however, that plaintiffs cannot demonstrate antitrust injury
3 because — given the industry-standard release pricing of football
4 games — even in the face of competition, prices would have been
5 the same, with or without exclusive licensing. Id at 28-29.

6 The court finds that plaintiffs have demonstrated that a
7 common nucleus of anticompetitive conduct is at the core of all
8 class members' claims. See Amchem, 521 US at 625. The overarching
9 substantive issue presented is common to all purported members of
10 plaintiffs' proposed class: whether EA's series of exclusive
11 licensing agreements with the NFL, NCAA and AFL choked off
12 competition in a way that is not legally sanctioned and whether, as
13 a result of EA's conduct, plaintiffs suffered injury.

14 Under plaintiffs' overarching antitrust theory, evidence
15 common to the class predominates. When faced with pricing
16 competition, plaintiffs' theory goes, EA was forced to compete on
17 price. See Reply at 9-19 and supporting materials. Plaintiffs
18 contend that EA's execution of the three exclusive licenses at
19 issue fundamentally changed industry dynamics and subsequently
20 resulted in class-wide damages in the form of higher wholesale
21 prices passed through to indirect purchasers. Under this theory,
22 it is of no consequence that "early" purchasers paid the industry-
23 standard price for their video games — EA could not have charged
24 the prevailing industry-standard price if competitors remained.
25 This theory has a basis in both the theoretical and real-world
26 evidence. See, for example, NBA/NHL licensing discussion, id at
27 13; MM Decl & Reply Decl. The court therefore finds that common
28 issues will predominate over individual issues in this action.

1 While FRCP 23(b)(3) "requires a district court to
2 formulate some prediction as to how specific issues will play out
3 in order to determine whether common or individual issues
4 predominate in a given case," Dukes, 603 F3d at 593, this court
5 cannot conduct "a full inquiry into the merits of a putative
6 class's legal claims," United Steel, 593 F3d at 809. In other
7 words, despite EA's suggestions to the contrary, the question of
8 plaintiffs' ultimate success on the merits does not answer the
9 court's certification inquiry; rather, the court must decide
10 whether plaintiffs' theory is one in which common issues of law or
11 fact predominate over individual questions. Id at 808.

12 For the purposes of class certification, MacKie-Mason has
13 put forth a methodology that "there is a way to prove a class-wide
14 measure of [impact] through generalized proof." In re TFT-LCD,
15 2010 WL 1286478 at *22 (quoting In re Ethylene Propylene Diene
16 Monomer (EPDM) Antitrust Litig, 256 FRD 82, 100 (D Conn 2009)).

17 Specifically, MacKie-Mason concludes that "an
18 across-the-board increase in the wholesale price paid by all direct
19 purchasers for interactive football software, sustained over an
20 extended period of time, was passed through to end consumers in the
21 form of increased retail prices of said software." MM Decl ¶89.
22 While EA argues that the economic realities of the interactive
23 football market, which include industry-standard release pricing of
24 "premium" games such as those at issue, mandate otherwise, the
25 court concludes that MacKie-Mason's opinion establishes that — for
26 the purposes of class certification — means exist for proving
27 impact on a class-wide basis. Even though, as a factual matter,
28 "early" purchasers may have sustained different quanta of damages

1 from their discount-purchasing counterparts, MacKie-Mason sets
2 forth a method for calculating that all end-consumers may have
3 suffered a common impact.

4 Ordover, EA's expert, criticizes MacKie-Mason's report on
5 several grounds, including that MacKie-Mason incorrectly assumes
6 that, in the but-for world, none of the football leagues would have
7 offered exclusive licenses and that there would have been multiple
8 NCAA football and AFL games. Doc #109 at 32-43. Because of these
9 "invalid" assumptions, Ordover concludes that MacKie-Mason's
10 analysis of common harm is irrelevant. Without definitively ruling
11 on the matter, the court finds Ordover's arguments unconvincing.
12 While the court finds that Ordover does highlight weaknesses in
13 MacKie-Mason's theory, he does not contest directly MacKie-Mason's
14 conclusions that, if plaintiffs' theory proves correct, direct
15 purchasers paid essentially the same inflated wholesale prices and
16 subsequent pass-through costs to indirect purchasers can be
17 measured on a class-wide basis. In short, because plaintiffs are
18 not required to "prove the merits of their case-in-chief at the
19 class certification stage * * * [i]t is unnecessary to delve
20 further into the merits by going point-by-point through each
21 expert's theory to decide who has designed the 'better'
22 [methodology]." In re TFT-LCD Antitrust Litig, 267 FRD at 604
23 (citing In re Ethylene Propylene Diene Monomer (EPDM) Antitrust
24 Litig, 256 FRD 82, 100 (D Conn 2009); see also, In re Domestic Air
25 Transp Antitrust Litig, 137 FRD 677, 693 (ND Ga 1991) ("It is not
26 necessary that plaintiffs show that their expert's methods will
27 work with certainty at [the class certification stage;] rather,
28 plaintiffs' burden is to present the court with a likely method for

1 determining class damages.").

2 At this stage of litigation, MacKie-Mason's opinion, even
3 if "narrow," see Doc #109 at 43, sets up a conceivable but-for
4 world; put simply, Ordover's competing viewpoint does not alter
5 this conclusion. Having evaluated the evidence presented
6 thoroughly and for the above reasons, the court finds that common
7 issues predominate.

8
9 b

10 Having found that common issues predominate, the court
11 considers whether a class action is "superior to other available
12 methods for fairly and efficiently adjudicating the controversy."
13 FRCP 23(b)(3). EA contends that a nationwide damages class is not
14 superior to other available methods of adjudication because the
15 proposed class has widely divergent opinions as to the value and
16 effect of the exclusive licenses and possesses unmeritorious
17 claims, which when combined place a great deal of pressure on
18 defendant to settle. Opp at 47-48. The court disagrees, as the
19 modest amount at stake for each purchaser renders individual
20 prosecution impractical. Thus, class treatment likely represents
21 plaintiffs' only chance for adjudication. See, for example,
22 Amchem, 521 US at 616 (quotation omitted).

23
24 3

25 For these reasons, the court finds that the four
26 requirements of FRCP 23(a) are met and that: (i) common questions
27 of law and fact predominate over individual questions and (ii)
28 class treatment of this matter is superior to any other available

1 means of adjudication. The court therefore CERTIFIES the proposed
2 class pursuant to FRCP 23(b)(3).

3
4 IV

5 Plaintiffs also seek appointment of their current counsel
6 as class counsel. Doc #160 at 38. Having considered counsel's
7 work in identifying potential claims, counsel's experience in
8 handling class actions, other complex litigation, and the types of
9 claims asserted in this action, counsel's knowledge of the
10 applicable law as evidenced by their memoranda and declarations
11 submitted in this action and the resources that counsel will commit
12 to representing the class, the court HEREBY APPOINTS The Paynter
13 Law Firm PLLC and Hagens Berman Sobol Shapiro LLP class counsel.

14
15 V

16 Along with their submissions concerning plaintiffs'
17 motion for class certification, the parties filed several motions
18 to seal. Docs #80, 84, 117, 134 and 141.

19 As a general rule, documents filed with the court must
20 be open to public inspection; courts have a "strong presumption in
21 favor of access." Kamakana v City and Cty of Honolulu, 447 F3d
22 1172, 1178 (9th Cir 2006) (citation omitted). A presumption in
23 favor of access can only be overcome "on the basis of articulated
24 facts known to the court." Valley Broadcasting Co v United States
25 Dist Court, 798 F2d 1289, 1294 (9th Cir 1986). To determine
26 whether a document may be sealed, the court may consider the
27 "likelihood of an improper use, including publication of
28 scandalous, libelous, pornographic, or trade secret materials * * *

1 and residual privacy rights." Id (citation omitted); see also EEOC
2 v. Erection Co, Inc, 900 F2d 168, 169 (9th Cir 1990) (holding that
3 the Valley Broadcasting factors apply equally to civil and criminal
4 proceedings).

5 In accordance with Civil Local Rule 79-5, the court will
6 entertain requests to seal that are narrowly tailored to seal only
7 the particular information that is genuinely privileged or
8 protectible as a trade secret or otherwise has a compelling need
9 for confidentiality. Civil LR 79-5(a). Documents may not be filed
10 under seal pursuant to blanket protective orders covering multiple
11 documents. Id. Parties seeking to maintain secrecy of documents
12 attached to non-dispositive motions must make a "good cause" showing
13 under Rule 26(c). Kamakana, 447 F3d at 1179 ("[T]he public has
14 less of a need for access to court records attached only to non-
15 dispositive motions because those documents are often unrelated, or
16 only tangentially related, to the underlying cause of action.").

17 Plaintiffs argue that the court should evaluate the
18 motions to seal under the "compelling interest" standard, which
19 plaintiffs argue is the appropriate legal standard when seeking to
20 conceal documents attached to dispositive motions. Doc #90 at 2-3.
21 Defendant argues that a motion for class certification is a non-
22 dispositive motion and therefore asks the court to apply the "good
23 cause" standard associated with motions to seal non-dispositive
24 motions and materials. Doc #84 at 3-4.

25 With this order, the court grants plaintiffs' motion for
26 class certification; plaintiffs' motion is non-dispositive.
27 Accordingly, the court evaluates the parties' respective motions to
28 seal under the good cause standard. Kamakana, 447 F3d at 1179. At

1 plaintiffs' motions for an adverse inference, Doc #133 and for
2 leave to amend, Doc #136.

3 Within thirty (30) days of this order the parties shall
4 meet and confer on the notice to be issued to the class. In
5 addition, the parties must file with the court a draft notice that
6 complies with FRCP 23(c)(2)(B) within sixty (60) days of this
7 order.

8
9 IT IS SO ORDERED.



10
11 _____
12 VAUGHN R WALKER
13 United States District Chief Judge
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United States District Court
For the Northern District of California

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APPENDIX A

The court GRANTS IN PART and DENIES IN PART plaintiffs' and defendant's first motions to file under seal. Doc ##80 & 84.

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
Berman Declaration	2	X		
	3	X		
	4	X		
	5	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	6	X		
	7		X	
	8		X	
	10	X		
	11	X		
	12	X		
	13	X		
	14	X		
	15	X		
	18		X	
	19	X		
	20	X		
	21	X		
	22	X		
	23	X		
	24		X	
	25	X		
	26		X	
	27	X		
	28	X		
	29	X		
	30	X		
	31	X		
	32		X	
	33	X		
	34		X	
	35	X		
	36		X	
	37	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	38	X		
	39	X		
	40	X		
	41	X		
	42	X		
	43	X		
	44	X		
	45	X		
	46		X	
	47	X		
	48	X		
	49	X		
	50	X		
	51	X		
	52	X		
	53	X		
	54		X	
	55	X		
	56	X		
	57	X		
	58	X		
	59	X		
	60	X		
	61	X		
	62	X		
	63		X	
	65	X		
	66	X		
	67	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	68	X		
	69	X		
	70	X		
	71	X		
	72	X		
	73	X		
	74	X		
	75	X		
	76	X		
	77	X		
	78	X		
	79	X		
	80	X		
	81	X		
	82	X		
	83	X		
	84	X		
	85	X		
	86	X		
	87	X		
	88	X		
	89	X		
	90	X		
	91	X		
	92	X		
	93	X		
	94	X		
	95	X		
	96	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	97	X		
	98	X		
	99	X		
	100	X		
	101	X		
	102	X		
	103	X		
	104	X		
	105	X		
	106	X		
	107	X		
	108	X		
	109			Defendant must RESUBMIT version with yellow highlighted proposed redactions.
	110		X	
	111		X	
	112		X	
	113		X	
	114		X	
	122			Defendant must RESUBMIT version with yellow highlighted proposed redactions.
	123		X	
	124	X		
	130		X	
	131		X	
	132		X	
	133		X	

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	134		X	
	135		X	
	136		X	
	137		X	
	138		X	
	139		X	
	140		X	
	141		X	
	142		X	
	143		X	
	144		X	
	145		X	
	146		X	
	147		X	
	148		X	
	149		X	
	150		X	
	151		X	
	152		X	
	153		X	
	154		X	
	155		X	
	156		X	
	157		X	
	158		X	
	159		X	
	160		X	
	161		X	
	162		X	

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	163		X	
	164		X	
	165		X	
	166		X	
	167		X	
	168		X	
	210	X		
	211	X		
	212	X		
	213	X		
	214	X		
	215	X		
	216	X		
	218	X		
MackKie- Mason Declaration		PARTIALLY		See court's ruling on plaintiffs' third motion to file under seal. Doc #141.

Having considered the matter, the court GRANTS IN PART and DENIES IN PART defendant's second motion to file under seal as follows. Doc #117.

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
Shatz Declaration	1	X		
	2	X		
	4	X		
	5	X		
	7	X		
	8	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	9	X		
	11	X		
	14	X		
	15	X		
	17	X		
	18	X		
	22			Defendant must RESUBMIT version with yellow highlighted proposed redactions.
	25	X		
	26	X		
	29	X		
	30	X		
	32	X		
	34	X		
	36	X		
	39	X		
	40	X		
	41	X		
	43	X		
	44	X		
	45	X		
	47	X		
	48	X		
	49	X		
	50	X		
	51	X		
	67	X		
	68	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	69	X		
	70	X		
	72	X		
	73	X		
	74	X		
	75	X		
	76	X		
	77	X		
	79	X		
	81	X		
	82	X		
	83	X		
	84	X		
	85	X		
	86	X		
	87	X		
	88	X		
	89	X		
	90	X		
Ordover Declaration		X		
Hamburger Declaration		Partially		See court's ruling on plaintiffs' second motion to file under seal. Doc #134.
Linzner Declaration		X		
Gertzog Declaration		X		
Drucker Declaration		X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
Miele Deposition		PARTIALLY		The court grants the motion to seal as to pages 12, 13, 19, 20, 21, 29 and 45 only.
O'Mara Declaration	1	X		
	2	X		
	3	X		
	4	X		
	5	X		
	6	X		
	7	X		
	8	X		
	9	X		
	10	X		
	11	X		
	12	X		
	13	X		
	14	X		
	15	X		
	16	X		
	17	X		
	52	X		
Pecover Deposition				Defendant must RESUBMIT version with yellow highlighted proposed redactions.
Owens Deposition				Defendant must RESUBMIT version with yellow highlighted proposed redactions.

1 Having considered the matter, the court GRANTS IN PART
 2 and DENIES IN PART plaintiffs' second motion to file under seal as
 3 follows. Doc #134.

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
Scarlett Declaration	18		X	
Paynter Declaration (Hamburger Declaration references)	1(3)	PARTIALLY		The court grants the motion to seal as to the last sentence of the last bullet only.
	1(6)	X		
	1(8)	X		
	1(9)	X		
	1(10)	PARTIALLY		The court grants the motion to seal as to Figure 5 and footnote 11 only.
	1(12)	PARTIALLY		The court grants the motion to seal as to Figure 6 and footnote 14 only.
	1(13)	PARTIALLY		The court grants the motion to seal as to footnotes 16-19 only.
	1(14)	PARTIALLY		The court grants the motion to seal as to footnotes 20 and 22 only.
	1(18)	X		
	1(19)	X		
	1(20)	X		
	1(21)	X		
	1(23)	X		

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	1(24)	PARTIALLY		The court grants the motion to seal as to Figure 14 and footnote 38 only.
	1(25)	X		
	1(26)	X		
	1(30)	PARTIALLY		The court grants the motion to seal as to Figure 20 and footnote 46 only.
	1(31)	X		
	1(32)	PARTIALLY		The court grants the motion to seal as to figure 22 and footnote 48 only.
	1(34)	X		
	1(40)	PARTIALLY		The court grants the motion to seal as to the last paragraph and footnotes 52-56 only.
	4	X		
	5	X		
	6	X		
	7		X	
	11		X	
	12		X	
	13		X	
	14		X	
	15		X	
	16		X	
	17		X	
	18		X	
	19		X	
	20		X	

	21	X		
	22	X		
	23		X	
	24	X		
	25	X		
	26		X	
	27		X	
	29	X		

Having considered the matter, the court GRANTS IN PART and DENIES IN PART plaintiffs' third motion to file under seal as follows. Doc #141.

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
Berman Declaration	231	X		
	232		X	
	233		X	
	234	X		
	235		X	
	236	X		
	237		X	
	238	X		
	239		X	
	240	X		
	241		X	
	242	X		
	243		X	
	247		X	
	248		X	

DOCUMENT	EXHIBIT# (page#)	MOTION TO SEAL GRANTED	DENIED	COMMENT
	249		X	
	250		X	
	251	X		
MacKie- Mason Declaration	(17)	X		
	(22)	X		
	(23)	X		
	(24)	X		
	(25)	X		
	(43)	X		
	(47)	X		

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